

## **FEMIP Workshop on** PPP Prospects in the Mediterranean Region

## OECD, Paris, 10 and 11 February 2011 PROGRAMME

DAY ONE		
What is the PPP state of play, including private sector appetite?		
13:00 – 14:00	Registration	
14:00 – 14:30	Opening Remarks	
	<b>Richard Boucher</b> , Deputy Secretary General, Organisation for Economic Cooperation and Development	
	<b>Lino Cardarelli,</b> Senior Deputy Secretary General, Secretariat of the Union for the Mediterranean	
	Philippe de Fontaine Vive, Vice President, European Investment Bank	
14:30 – 15:30	Session 1 – PPP legal and financial readiness in the Mediterranean region: Main findings of the EIB study	
	The financial perspective – <b>David Donnelly</b> , Director, Mazars LLP	
	The legal perspective – Barry Francis, Partner, Pinsent Masons LLP	
	Q&A Session	
15:30 – 16:00	Coffee break	
16:00 – 17:30	Session 2 – Building the appropriate legal framework: experiences from the region and beyond	
	Moderator: Francesco Totaro, PPP expert, European Investment Bank	
	Ziad Hayek, Secretary General, Higher Council for Privatization, Lebanon	
	Saher Najat, Chief of Privatization Division, Morocco	
	Karen Breytenbach, PPP Unit, South Africa	
	Roel Hoenders, DG Development and Cooperation - Europaid	
	Massimo Fiorentino- Senior Investment Director, Meridiam	







	Q&A Session
17:30 – 17:45	Presentation on OECD activities in PPPs, Celine Kauffmann, OECD
17:45 – 18:00	Discussion and closing of the first day
18:00 – 20:00	Cocktail, OECD Chateau







DAY TWO		
What are the key conditions for a successful PPP environment?		
09:00 - 10:30	Session 3 – Improving the financial attractiveness for PPP	
	Moderator – <b>Paloma Perez de Vega,</b> Loan Officer, European Investment Bank	
	Kamel Mgarech, Director, Central Bank of Tunisia	
	Omar Al Mansour, PPP Unit Syria	
	Stefano Giacomino, Lead Advisor, International Finance Corporation	
	Jean-Marie Gugenheim, Executive Vice President, Veolia Water, Africa- Middle East - Indian Subcontinent	
	Ashley Blows, Managing Director, Regional Head of Project Finance, Natixis	
	Q&A Session	
10:30 – 11:00	Coffee break	
11:00 – 12:00	Session 4 - Testing the learning – Parallel sessions	
	Key issues to be discussed on how to build an attractive PPP pipeline in the context of 3 case studies :	
	1. Renewable energies	
	2. Water	
	3. Transport	
12:00 – 12:45	Session 5 - Reporting back and open discussion	
	Moderator: <b>Mark Lane</b> , Partner, Pinsent Masons LLP	
12:45 – 1.00	Wrap up and conclusions: The way ahead	
	Mark Lane, Partner, Pinsent Masons LLP	
	Nicholas Jennett, Head, European PPP Expertise Centre	





