

# Application and appraisal process for venture debt financing

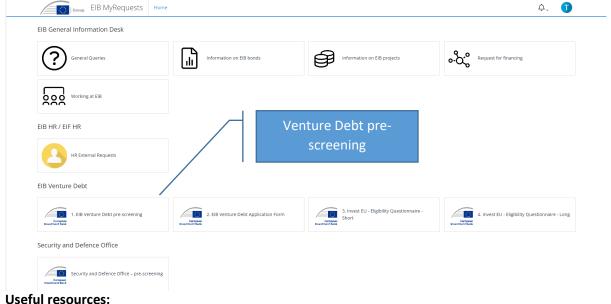
In this document, you can find details on how your company can apply for <u>venture debt financing</u>. You will also find more details on the various steps of the appraisal process.

Please note that this is a competitive process and given the large number of requests and limited available resources, not all applications will be successful.

#### Step 1. Pre-screening

Get in touch with our team by submitting your existing pitch deck and general company information using the link below.

Please register to <u>create an account</u> and manage your application. If you already have an account, just <u>log in</u> using your credentials. Once logged in, select the "EIB Venture Debt Prescreening Form" (do not select the "Request for financing").



- Pre-screening process explained
  - How to create an account

### Step 2. Intro call

If your company fits the <u>criteria for venture debt financing</u>, your company will be invited for an introductory video call (30-60 min) with one of our colleagues in the venture debt team.

#### Step 3. Application form

Following the introductory call, you will be able to submit a full venture debt application package by <u>accessing your account</u>. As the application form may require some additional effort from the company, we highly recommend that you proceed to this step **only after** you have received confirmation from our team, as described in Step 1 or Step 2. Once logged in your account, select the "EIB Venture Debt Application Form" (do not select the "Request for financing").



## Step 4. Eligibility form

For companies eligible for thematic venture debt, you will need to complete an eligibility form, which is subject to review by the EIB and the EC. This will be indicated by our colleagues after reviewing your company's application package.

#### Step 5. Go-no-go decision

#### Assessment of project merits based on the received information.

- Step 6. Technical, financial and commercial due diligence
- Step 7. Indicative Term Sheet (not signed)
- Step 8. Final Approval
- Step 9. Legal due diligence, finance documentation drafting and signing
- Step 10. Disbursement